Specialised industry experience ensures our clients quality assured training solutions

With over seventeen years of industry experience, MDA offers best-practice training programmes by internationally qualified facilitators who have extensive practical experience in both international and local industries.

Accommodating each client’s operational constraints and personnel availability, MDA’s in-house commercial training programmes afford clients the unique opportunity to draw on MDA’s extensive practical industry experience and specialised facilitation competence in a familiar environment through focused individualised short or long duration in-house commercial training programmes. These are specifically tailored to address their own commercial challenges and related issues encountered within each client’s own industry sector and particular operating environment.
SHORT DURATION IN-HOUSE COMMERCIAL TRAINING

MDA’s shorter duration in-house commercial training programmes typically span between one and two days. The programmes consist of contact workshop sessions in a variety of industry relevant topics including, but not limited to:

- the practical application of international and South African construction standard form (and bespoke) contracts, for example, FIDIC, JBCC, NEC and GCC;
- contract law (basic and advanced) as well as contract administration;
- the particular commercial challenges and contractual issues arising out of the implementation of these contracts within each client’s own industry sector and particular operating environment;
- the practical use of adjudication as a dispute resolution method;
- the techniques to comply with contractual obligations while proficiently realising each individual organisation’s commercial objectives, and
- claims and claim management.

LONG DURATION IN-HOUSE COMMERCIAL TRAINING

MDA’s longer duration in-house commercial training programmes produce a sustainable commercial competence particularly relevant within each client’s own industry sector and operating environment across individual client organisations. Typically lasting between four to eight months these longer duration in-house training programmes consist of a series of contact workshop sessions, home study and consistent online engagement with MDA’s specialist facilitators.

SPECIALIST FACILITATORS

MDA prides itself on its specialist, highly qualified and experienced professional staff. MDA is constantly upskilling its professional team with international specialist academic qualifications in construction law and dispute resolution. In line with this approach, MDA’s training facilitators boast world-class qualifications and experience which ensures a meaningful and rewarding training experience.

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